

2021-2022

Dear Somersworth Business and Community Partners,

I am very pleased to announce that the NH Small Business Development Center and the City of Somersworth have established a partnership. This relationship has been created to serve business owners and representatives, new entrepreneurs, and our community partners, to provide members of our business community, NO-CHARGE on-site professional Business Advising services at City Hall, One Government Way, Somersworth. www.somersworth.com

Business Advising meetings will occur in one of City Hall's executive conference rooms. On site advising is scheduled for the second Tuesday of every month from 8:30-4:30. Make an appointment by emailing Ed Miles, and then check in at the downstairs *Community Development and Planning* office for the exact conference room reserved for your meeting.

To learn more about the NH Small Business Development Center click here:
<https://www.nhsbdc.org/>

You can make an appointment by emailing NH SBDC Business Advisor Ed Miles at:
edward.miles@unh.edu

Please let me know if you have questions about this program and how to set up a meeting with Ed Miles, and engage in the SBDC Business Advising service.

Sincerely,

Robin

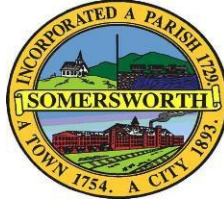
Robin A. Comstock

Economic Development Manager

Monday-Thursday 8:30-4:00

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Ed Miles

Business Advisor - New Hampshire SBDC

Adjunct Faculty - UNH BiP Program

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www.nhsbdc.org

“An investment in New Hampshire's Economy”

BUSINESS ADVISOR

Email: edward.miles@unh.edu

Ed Miles serves as a business advisor for the Seacoast region and Belknap County. An accomplished Business Development professional, Ed's diverse background includes strategic plan creation and execution in early stage private and venture funded start-ups, strategic alliance building, new market entry, product management, sales growth regardless of economic environment, as well as extensive request for proposal review and response experience with private and government RFP's.

Ed is the Vice President of Business Development and Strategy for a nationally recognized print service provider located in Southern New Hampshire and is also an adjunct instructor at the UNH Paul College of Business and Economics in the Business in Practice program teaching courses on Productization, Market Segmentation, Business Development, and Strategic Sales. Ed earned his MBA with a concentration in Quantitative Analysis and holds an undergraduate degree in Marketing. Ed is a New Hampshire native, has two adult daughters and lives in Strafford, NH with his wife Maria.